



TERMS AND CONDITIONS
FOR SALE & DELIVERY
TERMS

www.stenca.com

1. General

Unless otherwise agreed in writing, these Terms and Conditions shall apply to all quotations, orders and supplies. All quotations shall be subject unsold.

2. Terms of Delivery – Insurance

Terms of delivery are FCA our works (Incoterms 2015), or according to quotation.

3. Prices

Except where fixed prices have been agreed upon in writing, all prices are FCA our works (Incoterms 2015) excl. packaging and any taxes, rates and duties. Goods shall be offered on the basis of the rates of exchange and tariff rates for imported goods or materials prevailing on the date of the quotation. In the event of any variations in any of the above mentioned rates, STENCA reserves the right to amend the price accordingly.

In other respects, all prices stated are based on the expenses prevailing on the date of the quotation with respect to raw materials, ancillary materials, and wages. In the event of any variations in these expenses, STENCA reserve the right to adjust the price so as to cover the expenses at the time of delivery.

4. Order Confirmation

As a company policy all customers can be subject to credit insurance and order confirmations will hereafter be conditional on credit ac-creditation/insurance. In the event that STENCA's order confirmation deviates from the Buyer's order by way of any supplementary quantities, limitations or reservations and the Buyer refuses to accept such variations, the Buyer shall notify STENCA thereof in writing within one week. If he fails to do so, STENCA's order confirmation shall be controlling for all purposes.

5. Time of Delivery, Force Majeure and Cancellation

Delivery times are based on the assumption that all technical specifications and data as well as the Buyer's wishes have been clarified at the time of the Buyer transmit the order to STENCA and the assumption that STENCA will receive materials from its sub-contractors in due time. STENCA make reservations for any delays due to lack of conformity with these assumptions. In the event that delivery in due time is prevented due to circumstances beyond STENCA's absolute control, including but not limited to strikes and lockout affecting STENCA and/or STENCA's sub-contractors, and labor disputes, fire, explosion, natural disasters, epidemics, working difficulties, operational breakdowns, war, riots, mobilization, government measures, sequestration, currency restrictions, shortage of means of transport, general shortage of goods, restrictions of power, environmental measures of defects and shortcomings or delays attributable due to one or more of the aforesaid circumstances, STENCA shall be entitled to cancel the order without any liability in writing delay, whereas delays be reason of the aforesaid circumstances shall only entitle the Buyer to cancel in the event that the delay exceeds six month. Within the said time limit of six month, the Buyer shall only be entitled to cancel following a separate agreement with STENCA and on condition that STENCA's sub-contractor(s) has/have granted his/their acceptance. In the event of material delay of goods from STENCA that is not covered by the above provisions, the Buyer shall be entitled to terminate the agreement in keeping with the general rules of Danish law. Notwithstanding the Buyer make use of his right to terminate the agreement, he cannot make any further claims unless the Buyer proves that the delay is due to gross negligence on the part of STENCA. Hence, STENCA shall not be liable for any direct loss or operating loss, loss of profit, loss of earnings or any other indirect loss or consequential loss.

6. Payment

STENCA reserves the right to set the amount of any credit limit for the Buyer. In the event that delivery is prevented due to circumstances for which the Buyer is responsible, including the Buyer's wish to change specifications after the

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date of order, the Buyer shall nevertheless settle all payments in keeping with the original agreement. Unless otherwise stated in writing, payment for the goods shall be made within 30 days from date of invoice/delivery.

The Buyer shall not be entitled to withhold any payments by reason of any counterclaims which have not been acknowledged in writing by STENCA.

If payment is made after the due date, STENCA shall be entitled to charge a penalty fee at the rate of 6% per annum above the official Danish bank rate in force at the time in question, counting from the due date until payment is effected.

7. STENCA's Warranties

STENCA warrants that the goods supplied correspond to those itemized in the order confirmation, but STENCA undertakes no further obligations over and above this warranty, nor for the goods being fit for the Buyer's intended purposes, including in the event that the goods have been resold by the Buyer.

Use and application – including resale – of the goods shall thus be at the exclusive risk of the Buyer. Any information furnished by STENCA in catalogues, technical data sheets, specifications, etc shall be understood as a guide only.

8. STENCA's Liability

A. General

notwithstanding the following provisions and any substantiated negligence, except from instances of gross negligence on the part of STENCA, STENCA shall in no event be liable for operational loss, loss of profit or any other indirect loss or consequential loss of whatsoever nature, no matter whether the claim for liability is based on ordinary rules of compensation or on any other basis.

B. Liability for Lack Conformity of the Goods

With respect to lack of conformity in due time and within three months after delivery of the goods, STENCA undertakes – at its option – (a) to remedy the lack of conformity of the goods, (b) to deliver goods in replacement of any non-conforming goods – and in that event the Buyer shall not be entitled to make any other claims based on lack of conformity – (c) to credit the Buyer with the amount payable for the non-conforming goods returned at STENCA request for the Buyer's account, (d) to grant the Buyer a pro rata reduction of the purchase price for the goods.

In claiming lack of conformity, the Buyer shall state the number and date of invoice. On request, defective parts shall be returned carriage paid to STENCA.

Over and above the aforesaid obligations, STENCA shall not be liable for lack of conformity after the risk of the goods has passed to the Buyer, notwithstanding the said lack of conformity being attributable to causes existing prior to the time when the risk passes to the Buyer and notwithstanding any negligence that might be proved to be attributable to STENCA.

any costs connected with demounting and remounting shall be of no concern to STENCA.

The Buyer's claims on the basis of demonstrated lack of conformity cannot be assigned to any third party without the written consent of STENCA.

STENCA shall not be liable for lack of conformity attributable to incorrect use, transportation, storage, mounting or other negligence on the part of parties other than STENCA, and extraordinary wear and tear.

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C. Product Liability vis-à-vis the Buyer

In cases where, by their nature, the goods are ordinarily intended for commercial use and are used by the injured party mainly in keeping with such intended purpose, STENCA shall be liable for a period of three months only, counting from the date of delivery, for damage to real property or movables caused by the goods.

STENCA shall only be liable for such damage if it can be proved that the injury or damage is due to negligence or omission on the part of STENCA or its employees, and where STENCA is held liable by a court ruling.

STENCA shall however in no circumstance be liable for operational loss, loss of profit, loss of earnings or any other indirect loss or consequential loss.

In the event of damage to real property or movables, including products made by the Buyer, STENCA liability is limited to DKK 10,000.000,00 per year. STENCA liability does not extend to damage to the product causing the damage.

In cases where, by their nature, the goods are intended for non-commercial use and are used by the Buyer mainly in keeping with such intended purpose, STENCA shall be liable for damage to real property or movables in keeping with the Danish legislation on product liability in force at the time in question.

STENCA shall be liable for injury caused by commercial as well as non-commercial use of the goods in keeping with the Danish legislation on product liability in force at the time in question.

D. Product Liability vis-à-vis Third Parties

In cases where, by their nature, the goods are ordinarily intended for commercial use, and STENCA is held liable for product liability towards a third party by reason of the Buyer's use of such goods, including their resale, the following provisions shall apply with respect to damage to property.

In the event that the Buyer has been negligent, STENCA shall have a right of recourse against the Buyer according to the degree of liability attributable to the Buyer. In all circumstances and notwithstanding any negligence on the part of STENCA, the Buyer shall indemnify STENCA to the extent that STENCA's liability towards third parties the limitations and rules set out in clause 8 C above.

In the event of damage to property, where the goods are not intended for commercial use, and in the event of injury, and where STENCA is held liable towards a third party by reason of the Buyer's use of such goods, including resale of the goods, STENCA shall have a right of recourse against the Buyer to the extent that such damage or injury is attributable to negligence on the part of the Buyer.

In the event that the damage or injury is not attributable to negligence on the part of the Buyer, STENCA shall be liable in keeping with the Danish legislation on product liability in force at the time in question.

In cases where STENCA is liable under the Danish legislation on product liability in force at the time in question, cf. clauses C and D, it is expressly understood that liability does not extend to system or development damage, and that the general rules of Danish law on compensation, including the provisions on limitation of liability for compensation shall apply *pari passu* with these provisions.

9. The Buyer's Obligations

In his use of the goods, including resale, The Buyer shall prudently use/market such goods and to the extent possible take such measures (including the issuing of instructions and warnings to joint contractors and subsequent levels of distribution) which can safeguard the Buyer as well as STENCA from incurring product liability. With respect to the provisions on product liability towards third parties referred to above, the Buyer's violation of this provision shall be deemed to constitute an act for which he incurs liability on an equal footing with any other negligence on the part of the Buyer. Immediately upon receipt of the goods, the Buyer shall thoroughly examine and test the products supplied in order to ensure that the goods are in conformity with the Buyer's wishes.

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COLD HEAT FIRE
INSULATION
ACOUSTICS PROJECTING
ACCOMMODATION
ADVISING

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In the event that the Buyer wishes to claim lack of conformity of the goods, he shall moreover complain thereof forthwith and in writing, and at any rate not later than 14 days after receipt of the goods. In the event that the Buyer fails to give such notification, irrespective of whether he should have discovered the lack of conformity, he will lose the right to invoke lack of conformity of the goods at any later date.

All complains and/or any other claims against STENCA shall be made by the Buyer forthwith after he has become – or should have been aware of the circumstances on which the complain/claim is based. In all other cases, the Buyer has forfeited his rights to invoke them at a later date.

10. Disputes

Any dispute arising between the parties, including but not limited to disputes regarding the interpretation or validity of these Terms and Conditions, or any dispute arising between the parties by reason of STENCA quotation/order or in connection with any supply from STENCA to the Buyer shall be settled with final effect according to Danish law. The parties have agreed that the Maritime and Commercial Court of Copenhagen shall be the exclusive venue.

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